



## **MERGER NOTICE NO 09: 2019**

### **THE PROPOSED ACQUISITION OF FOUR COMMERCIAL IMMOVABLE HOTEL PROPERTIES FROM LETLOLE LA RONA LIMITED BY CRESTA MARAKANELO LIMITED.**

Pursuant to section 56(1) of the Competition Act [CAP 46:09], the Competition Authority has received a merger notification for the proposed acquisition of four commercial immovable hotel properties from Letlole La Rona Limited ("LLR") by Cresta Marakanelo Limited ("Cresta").

The acquiring enterprise, Cresta, is a company incorporated in accordance with the Laws of the Republic of Botswana. The company is listed on the Botswana Stock Exchange. Cresta operates in the travel and tourism sector, with a significant part of the hotel portfolio focused on the provision of hotel services to business travellers. In addition to accommodation, Cresta, as part of its services, offers customers safari tours, conference facilities, outside catering, as well as other ancillary business activities carried out from the hotels. Its largest shareholders are Botswana Development Corporation Limited (BDC) and Cresta Holdings (Pty) Limited.

The Directors of Cresta are: Moatlhodi K. Lekaukau; Pius K. Molefe; Bafana K. Molomo; Mbako Mbo; Mokwena Morulane; Tshepidi G. Ondonko (all Batswana); John Y. Stevens (South African); Osborne Majuru (Zimbabwean); and Gavin A. Sainsbury (Australian).

Letlole La Rona Limited, the target entity, is a public company listed on the Botswana Stock Exchange. The three (3) major unitholders of LLR are: Botswana Development Corporation Limited (BDC); Delta International Mauritius Limited; and Botswana Public Officers Pension Fund (BPOPF).

The following are some of the business activities of these 3 major unitholders of LLR: BDC - a government owned entity and the country's main agency for commercial and industrial development; BPOPF - a pension fund and fund manager; Delta International Mauritius Limited - invests, owns, and operates real estate properties. The existing property portfolio of LLR comprises of industrial, leisure, retail and commercial office property space.

The company's board of directors are Ms. Boitumelo Mogopa; Mr. Terence Dambe; Mr. Bafana Molomo; Ms. Serty Leburu; Mr. Curtis Matobolo; and Ms. Tiny Kgatlwane (all Batswana).

According to section 57(3) of the Competition Act, “any person, including a third party not a party to the proposed merger, may voluntarily submit to the inspector or the Authority any document, affidavit, statement or other relevant information in respect of a proposed merger”.

The Competition Authority therefore seeks any stakeholder views for or against the proposed merger, which may be sent within 10 days from date of this publication to the following address:

Director, Mergers and Monopolies  
Competition Authority  
Private Bag 00101  
Plot 28, Matsitama Road, Main Mall  
Gaborone  
Tel: +267 3934278 Fax: +267 3121013  
Email: [CA@competitionauthority.co.bw](mailto:CA@competitionauthority.co.bw)