



MERGER NOTICE NO 14: 2017

THE PROPOSED ACQUISITION OF 100% OF THE ISSUED SHARE CAPITAL IN GDS BOTSWANA (PTY) LTD BY INNOLEAD CONSULTING (PTY) LTD.

Pursuant to section 56(1) of the Competition Act [CAP 46:09], the Competition Authority has received a merger notification for the proposed acquisition of 100% of the issued share capital in GDS Botswana (Pty) Ltd by Innolead Consulting (Pty) Ltd.

The acquiring enterprise, Innolead, is a 100% citizen owned company by Michael Oabona Kgengwenyane. Mr. Kgengwenyane also wholly owns Xpert Holding (Pty) Ltd (incorporated in Botswana). Innolead provides the following services in Botswana: change management; talent management; risk management; project management; IT consult; business process; corporate strategy; information and records management; and asset management. Michael Oabona Kgengwenyane is the sole director of Innolead.

The target enterprise, GDS, is a company incorporated under the Laws of the Republic of Botswana and wholly owned by Monika Bezuidenhout (South African). GDS offers a full range of communication related products and services and turnkey solutions such as radio planning and consultation, wireless and wired product, feeders and antennas, commissioning of microwave and free space optics, point-to-point and point-to-multipoint links, TDMA, FDMA and CDMA. Its core services are the supply of wireless communication equipment to BTC and BOFINET, as well as, maintenance of the network and equipment. GDS has exclusivity to supply RADWIN products and is the only authorised supplier of the products in Botswana. The directors of GDS are Monika Bezuidenhout and Pieter Fredrich Gerthardus (South Africans).

According to section 57(3) of the Competition Act, "any person, including a third party not a party to the proposed merger, may voluntarily submit to the inspector or the Authority any document, affidavit, statement or other relevant information in respect of a proposed merger".

The Competition Authority therefore seeks any stakeholder views for or against the proposed merger, which may be sent within 10 days from date of this publication to the following address:

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