



MERGER NOTICE NO 23: 2016

THE PROPOSED ACQUISITION OF 100% ISSUED SHARES IN EQSTRA BOTSWANA BY enX GROUP LIMITED

Pursuant to section 56(1) of the Competition Act (Cap 46:09), the Competition Authority has received a merger notification for the proposed acquisition of 100% issued shares in Eqstra Botswana ("Eqstra BW") by enX Group Limited ("enX").

enX, the acquiring entity, is a company registered in accordance with the Laws of the Republic of South Africa. enX is a public company listed on the Johannesburg Stock Exchange and its top four shareholders are IDC Samvenice Trading; Wild Rose Capital (Pty) Ltd; Autoworkers Provident Fund; and Quixley Global Incorporated. enX provides industrial energy equipment, consumables, related components and support services to a wide range of economic sectors in South Africa and sub-Saharan Africa.

It services a range of customers including heavy industrial; automotive; mining and construction groups; wholesalers; retailers; technology and telecommunications companies; banks; and manufacturers. enX currently conducts its business activities under three business divisions: the Power Division; the Wood Division; and the Fuel and Chemicals Division. The Power Division is involved in the distribution of industrial and marine engines as well as branded diesel engines and components.

The Wood Division encompasses the distribution of professional woodworking equipment; tooling and edging; and the provision of associated services such as blade sharpening and equipment maintenance. The Fuel and Chemicals Division incorporates the production and marketing of oil lubricants in sub-Saharan Africa. enX has an indirect presence in Botswana through its South African registered subsidiaries, Austro (Pty) Ltd ("Austro") and Africa Group Lubricants (Pty) Ltd ("AGL"). Austro and AGL supply woodworking equipment and CAT branded lubricants, respectively, into Botswana.

Eqstra BW, the target entity, is a company duly incorporated in accordance with the Laws of the Republic of Botswana. It is a wholly owned subsidiary of Eqstra Holdings Limited ("Eqstra"). Eqstra is a public company registered in accordance with the Laws of the Republic of South Africa, and listed on the Johannesburg Stock Exchange.

Eqstra's beneficial shareholders include PSG; Government Employees Pension Fund; and Old Mutual Group. Eqstra is an integrated leasing and capital equipment group, with three distinct divisions: Eqstra Industrial Equipment ("EIE"); Fleet Management & Logistics ("FML"); and Contract Mining & Plant Rental ("CMPR"). EIE offers fleet management solutions through leasing, rental and value-added services (such as vehicle tracking) for passenger and commercial vehicles.

FML provides distribution, leasing, rental and value added services for industrial and materials handling equipment. CMPR offers services covering all open cast mining requirements, including drilling, blasting, loading, hauling, rehabilitation and the rental of heavy earthmoving equipment. In Botswana, Eqstra is active through Eqstra BW, offering passenger and commercial vehicle leasing solutions; managed maintenance services; and global positioning tracking solutions. In addition to the operations of Eqstra BW, Eqstra, through its appointed agents, supplies forklifts; warehousing equipment; traction batteries and heavy lift equipment from South Africa into Botswana.

According to section 57(3), of the Competition Act, "any person, including a third party not a party to the proposed merger, may voluntarily submit to the inspector or the Authority any document, affidavit, statement or other relevant information in respect of a proposed merger".

The Competition Authority therefore seeks any stakeholder views for or against the proposed merger, which may be sent within 10 days from date of this publication to the following address:

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