



MERGER NOTICE NO 23: 2019

THE PROPOSED ACQUISITION OF 100% SHARES IN NGOMA LODGE (PTY) LTD BY SKYBIRD (PTY) LTD.

Pursuant to section 56(1) of the Competition Act [CAP 46:09], the Competition Authority has received a merger notification for the proposed acquisition of 100% shares in Ngoma Lodge (Pty) Ltd ("Ngoma") by Skybird (Pty) Ltd ("Skybird").

The acquiring enterprise, Skybird, is a company incorporated in accordance with the Laws of the Republic of Botswana. Skybird is owned by Saddle Path Props 65 (Pty) Ltd ["Props 65"], a tourism holding private company registered in accordance with the Laws of the Republic of South Africa; Alistair John Rankin; and Montshonyane Chris Hatshe. Montshonyane Chris Hatshe also owns Africa Ecco Safari (Pty) Ltd ["AES"], which is involved in the provision of luxury safari accommodation and activities including game drives and walks in the Okavango Delta and Chobe National Park. Skybird wholly owns Silver Spear (Pty) Ltd ["Silver Spear"] which in turn owns and operates a lodge in Botswana called Gomoti Plains (GP).

The Directors of Skybird are Montshonyane Chris Hatshe, (Motswana); Alistair John Rankin (Irish); and Murray Collins (British).

The target enterprise, Ngoma, is a company incorporated in accordance with the Laws of the Republic of Botswana. Ngoma is wholly owned by African Exceptional Ltd; Matthew Adrian Smith; and Christopher Shaun Metcalfe. It offers safari lodge accommodation and related activities in Chobe Forestry Reserve, in Kasane. Africa Exceptional Ltd is a Mauritian based company, wholly owned by Peter Newsom (Australian).

The Directors of Ngoma are John David Glynn (Zimbabwean); Nigel Anthony Frost (South African); Christopher Shaun Metcalfe (British); Catherine Rann (Motswana) and Matthew Adrian Smith (British).

According to section 57(3) of the Competition Act, "any person, including a third party not a party to the proposed merger, may voluntarily submit to the inspector or the Authority any document, affidavit, statement or other relevant information in respect of a proposed merger".

The Competition Authority therefore seeks any stakeholder views for or against the proposed merger, which may be sent within 10 days from date of this publication to the following address:

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