



MERGER NOTICE NO 26: 2021

THE PROPOSED ACQUISITION OF 100% ISSUED SHARES IN OTRACO INTERNATIONAL (PTY) LTD, FROM DOWNER EDI MINING (PTY) LTD BY BRIDGESTONE MINING SOLUTIONS AUSTRALIA (PTY) LTD

Pursuant to section 49 (1) of the Competition Act 2018, the Competition and Consumer Authority ["the Authority"] has received a merger notification for the proposed acquisition of 100% issued shares in Otraco International Pty Ltd ["Otraco International"], from Downer EDI Mining Pty Ltd ["Downer Mining"] by Bridgestone Mining Solutions Australia Pty Ltd ["Bridgestone Mining"].

The Acquiring Enterprise, Bridgestone Mining, is a company incorporated under the Laws of Australia. It is a subsidiary of the Bridgestone Corporation ["Bridgestone"], a public company listed on the Tokyo Stock Exchange. Bridgestone is active in Botswana through Bridgestone Botswana (Pty) Ltd ["Bridgestone Botswana"], which is held through Bridgestone South Africa Holdings (Pty) Ltd. Bridgestone Mining offers pit-to-port solutions for the mining, industrial and construction industries in Australia; and its main business lines are:

Supply of tyres for all manner of mining equipment and OTR vehicles. OTR tyres are supplied for use on trucks, including dump trucks and articulated dump trucks, coal haulers and scrapers; Supply of conveyor belts and ancillary services; and supply of other products including hydraulic hoses and rubber track.

Bridgestone Botswana is in the business of the wholesale supply of tyres for consumers (car, 4x4 and SUV tyres), as well as the supply of tyres and related services to commercial customers (including in respect of tyres for trucks and buses, and agricultural tyres and OTR tyres). These tyres are supplied under the Bridgestone and Firestone brands.

The Directors of Bridgestone Botswana are Paul Stevens; Alphonsus Julius Fava and Prinisha Khoosal (all South Africans).

The Target Enterprise, Otraco International, is a company incorporated under the Laws of Australia. It is solely controlled by Downer Mining, which is in turn solely controlled by Downer EDI Limited, a public entity listed on the Australia Securities Exchange and New Zealand Stock Exchange. Otraco International is active in Botswana through Otraco Botswana (Pty) Ltd ["Otraco Botswana"].

Otraco International is a global provider of OTR and light vehicle tyre management solutions to customers across the mining sector in Australia, New Zealand, Chile and Southern Africa (South Africa, Botswana and Namibia). Otraco International's core OTR tyre management services offering is supported by a proprietary computerised tyre management system called Otracom. Otraco also supports the operation of tyre pressure monitoring

systems via software applications, and supplies industrial products such as in-house designed tyre fitting tools and related consumable products.

Otraco Botswana has previously provided OTR tyre management services in Botswana, including software and related products, but its current activities in the country are very limited.

The Directors of Otraco Botswana are Steven Louw (a Botswana resident, and a South African citizen) and Andre Erhard Bode (a South African citizen); Michael James Ferguson and Ian David Logan Briggs (both Australian citizens).

According to section 50 (3), of the Competition Act 2018, "any person, including a third party not a party to the proposed merger, may voluntarily submit to the inspector or the Authority any document, affidavit, statement or other relevant information in respect of a proposed merger."

The Competition and Consumer Authority therefore seeks any stakeholder views for or against the proposed merger, which may be sent within 10 days from date of this publication to the following address:

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